



## **Majis Industrial Services S.A.O.C. Sultanate of Oman**

### **Request for Qualifications**

#### **Strategic Alliance Partner for Water and Related Utility Services**

Majis Industrial Services, S.A.O.C. (MISC) is issuing a Request for Qualifications (RFQ) to request Statements of Qualifications (SOQs) from interested parties to act as MISC's Strategic Alliance Partner (SAP). MISC provides water and related utility services to commercial tenants at the Sohar Industrial Port Area (SIPA) located in the Sultanate of Oman.

The RFQ invites respondents to submit SOQs describing in detail their business, technical and financial qualifications to act as MISC's partner providing both operation and maintenance services and strategic management support services.

By using a strategic alliance approach, MISC expects to secure substantial benefits for both serving its customers and in expanding and fulfilling its overall mission. Respondents are advised that the intent of MISC in issuing the RFQ and the eventual Request for Proposals (RFPs) is to allow short-listed respondents to utilize their entrepreneurial expertise in providing the best approach for the partnership. The RFQ will be emailed upon registration of request at [www.miscoman.com](http://www.miscoman.com) as of May 27, 2009. Registration is required so that registered parties are notified of updates to the procurement process, which may include the issuance of addenda, clarification and modification of the schedule. The RFQ may also be requested by sending an email to [tender@miscoman.com](mailto:tender@miscoman.com).

A non-mandatory, pre-SOQs submission meeting will be held on June 14, 2009, 10:00 a.m., at the Crown Plaza Hotel located in Sohar, Oman. Immediately following the conference, a tour of MISC's facilities and systems at the SIPA will be conducted. All parties wishing to attend the conference and tour must pre-register with MISC and send a scanned copy of the first page of their Passport which has their photograph in it. Such procedures are further defined in the RFQ.

Statements of Qualifications are due on June 28, 2009 by 4:00 p.m., and shall be submitted to:

**The Chair, Internal Tender Committee  
Majis Industrial Services S.A.O.C.  
P.O. Box 1803, Al Athiba, PC 130  
Sultanate of Oman**

Question regarding this procurement process shall be directed to [tender@miscoman.com](mailto:tender@miscoman.com)